

<https://cider.work/job/sales-ambassador/>

## Sales Ambassador

### Description

Jefferson County Ciderworks is expanding. We are looking for individuals who are hard working, energetic team players who want to work in a fast moving, fun environment. The ideal candidate will have a passion for our brand and experience in beer, wine or cider sales, and will work to become knowledgeable about on and off premise sales and the Company culture and products. Must be able to work solo or part of a team.

### Part and full-time positions available

Hiring for:

- Des Moines, Ames, Ankeny Areas
- Davenport Area
- Cedar Falls, Waterloo, Decorah Areas

### Responsibilities

#### Essential Duties and Responsibilities Include:

#### On Premise Accounts

- Visit On Premise accounts on a weekly basis to stock shelves, connect with managers to ensure they are receiving adequate stock, identify better product placement, POS, and display opportunities
- Maintain and develop relationships with key staff, management or Owners.

#### Off Premise (Draft) Accounts

- Visit and communicate with Off Premise accounts weekly to take orders and alert about new upcoming products. Communication includes texts, phone calls on a weekly basis.
- Communicate with current accounts on events, cocktail recipes, and other opportunities to sell through products.
- Clean lines on an as needed basis.
- Maintain and develop relationships with key staff, management or Owners.

#### Scheduling, Reporting

- Presenting notes on accounts and attended events during weekly 1:1 meeting
- Prepare and present next week's schedule during weekly 1:1 meeting

Events & Samplings – *Sampling and Events are a key part of this position and will require off-hours and weekend work.*

- Schedule, coordinate and attend tasting events, festivals, and in-store sampling, in collaboration with SM.

### Hiring organization

Jefferson County Ciderworks

### Employment Type

Full-time, Part-time

### Job Location

Remote work from: Iowa

### Base Salary

\$ TBD

### Valid through

13.06.2022

In addition to the above tasks, there may be a wide range of miscellaneous tasks required of a Sales Ambassador.

*This position requires travel and overnight stays, from time to time.*

### **Qualifications & Requirements**

- Valid driver's license
  - The company reserves the right to contact the issuing Department of Motor Vehicles (DMV) to perform a driver's license verification for the driver.
- Ability to lift 65lb

### **Job Benefits**

Hourly, non-exempt: *DOE*

Full-time Benefits include healthcare, PTO, personal days